# Binary variables in linear regression [*]

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# 1. Notion of binary variable

Suppose we wish to estimate a consumption function

$$C_t = \alpha + \beta Y_t + \varepsilon_t\,,\; t = 1, \ldots, T, \tag{1.1}$$

where the errors $\varepsilon_t$ satisfy the assumptions of the classical linear model, but we have reasons to think that the constant is not the same during war years (as opposed to normal or peace years):

$$C_t = \alpha_1 + \beta Y_t + \varepsilon_t \;\;,\;\text{if } t \text{ is a normal year,} \tag{1.2}$$

$$C_t = \alpha_2 + \beta Y_t + \varepsilon_t \;\;,\;\text{if } t \text{ is a war year.} \tag{1.3}$$

We maintain the assumption that the marginal propensity to consume $\beta$ is the same for all observations (although this could also be relaxed).

We can then estimate $\beta, \alpha_1$ and $\alpha_2$ by considering the following linear regression:

$$\begin{aligned} C_t &= \alpha_1 + (\alpha_2 - \alpha_1) D_t + \beta Y_t + \varepsilon_t \\ &= \alpha_1 + \delta D_t + \beta Y_t + \varepsilon_t,\; t = 1, \ldots, T, \end{aligned} \tag{1.4}$$

where

$$D_t = \begin{cases} 1, \text{ if } t \text{ is a war year,} \\ 0, \text{ otherwise.} \end{cases} \tag{1.5}$$

We call $D_t$ a "binary variable".

An equivalent way to proceed consists in considering the regression:

$$C_t = \alpha_1 D_{1t} + \alpha_2 D_{2t} + \beta Y_t + \varepsilon_t\,,\; t = 1, \ldots, T, \tag{1.6}$$

where

$$D_{1t} = \begin{cases} 1, \text{ if } t \text{ is a normal year,} \\ 0, \text{ otherwise,} \end{cases} \tag{1.7}$$

$$D_{2t} = 1 - D_{1t} = \begin{cases} 1, \text{ if } t \text{ is a war year,} \\ 0, \text{ otherwise.} \end{cases} \tag{1.8}$$

An advantage of the second approach comes from the fact that the linear regression directly yields the values of $\alpha_1$ and $\alpha_2$ (and their standard errors).

# 2. Seasonal dummy variables

Another important use of dummy variables consists in taking into account seasonal variation. For example, consumption $C_t$ may depend on income $Y_t$ and the season (first, second, third or fourth quarter):

$$C_t = \alpha + \beta Y_t + \lambda_1 D_{1t} + \lambda_2 D_{2t} + \lambda_3 D_{3t} + \varepsilon_t,\; t = 1, \ldots, T, \tag{2.1}$$

where

$$D_{1t} = \begin{cases} 1, \text{ if } t \text{ is a first quarter} \\ 0, \text{ otherwise} \end{cases}, \tag{2.2}$$

$$D_{2t} = \begin{cases} 1, \text{ if } t \text{ is a second quarter} \\ 0 \text{ otherwise} \end{cases}, \tag{2.3}$$

$$D_{3t} = \begin{cases} 1, \text{ if } t \text{ is a third quarter} \\ 0 \text{ otherwise} \end{cases}. \tag{2.4}$$

Equivalently, we can consider the regression:

$$C_t = \beta Y_t + \lambda_1 D_{1t} + \lambda_2 D_{2t} + \lambda_3 D_{3t} + \lambda_4 D_{4t} + \varepsilon_t,\ t = 1, \ldots, T, \tag{2.5}$$

where

$$D_{4t} = 1 - D_{1t} - D_{2t} - D_{3t}\,. \tag{2.6}$$

However, if we tried to estimate the model

$$C_t = \alpha + \beta Y_t + \lambda_1 D_{1t} + \lambda_2 D_{2t} + \lambda_3 D_{3t} + \lambda_4 D_{4t} + \varepsilon_t,\ t = 1, \ldots, T, \tag{2.7}$$

the matrix $X'X$ would not be invertible (exact multicollinearity). So this should be avoided.

## 3. Qualitative explanatory variables

Another use of binary variables consists in representing "qualitative variables". For example, the consumption $C_i$ of a product by individual $i$ may depend on the income $Y_i$ (of the individual) and sex $S_i$:

$$C_i = \alpha_0 + \alpha_1 S_i + \alpha_2 Y_1 + \varepsilon_i\,,\ i = 1, \ldots, n,$$

where

$$S_i = \begin{cases} 1, \text{ if } i \text{ is a woman,} \\ 0, \text{ otherwise,} \end{cases} \tag{3.1}$$

Equivalently, we can also write:

$$C_i = \beta_1 S_{1i} + \beta_2 S_{2i} + \alpha_2 Y_i + \varepsilon_i\,,\ i = 1, \ldots, n, \tag{3.2}$$

where

$$S_{1i} = S_i\,, \quad S_{2i} = 1 - S_{1i}\,, \tag{3.3}$$

so that

$$\begin{aligned} \mathsf{E}(C_i) &= \beta_1 + \alpha_2 Y_i = (\alpha_0 + \alpha_1) + \alpha_2 Y_i\,, && \text{if } S_i = 1\,, \\ \mathsf{E}(C_i) &= \beta_2 + \alpha_2 Y_i = \alpha_0 + \alpha_2 Y_i\,, && \text{if } S_i = 0\,. \end{aligned} \tag{3.4}$$

One can also include several binary variables which represent different characteristics. For example, consumption may be a function of income $Y_i$, sex (M or F) and age (less than 25 years, between 25 and 50, more than 50 years):

$$C_i = \alpha + \beta Y_i + \gamma_1 S_{1i} + \gamma_2 A_{1i} + \gamma_3 A_{2i} + \varepsilon_i \,,\ i = 1, \ldots, n, \tag{3.5}$$

where

$$S_{1i} = \begin{cases} 1, \text{ if } i \text{ has sex M,} \\ 0, \text{ otherwise,} \end{cases} \tag{3.6}$$

$$A_{1i} = \begin{cases} 1, \text{ if } i \text{ is less than 25 years old,} \\ 0, \text{ otherwise,} \end{cases} \tag{3.7}$$

$$A_{2i} = \begin{cases} 1, \text{ if } i \text{ has age between 25 and 50 years,} \\ 0, \text{ otherwise.} \end{cases} \quad . \tag{3.8}$$

If a constant is included in the regression, one must leave out binary variable for each characteristic.

## 4. Bibliographic notes

Dummy variables can also be used to compute predictions and prediction errors, as well as to perform tests for structural change; see Dufour (1980, 1981, 1982*a*, 1982*b*) For more details on binary variables in econometrics, the reader may consult Maddala (1977) and Johnston (1984).

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